

## ■ Saudi Arabia – Local Surcharge and Detention Alignment

June 4, 2017

Dear Customer,

We are proud to announce that Hapag-Lloyd and UASC have joined forces to form a top tier carrier. The merger of our two companies holds various key benefits for you and we are proud to introduce you to our enhanced joint company which will globally be operated under the brand of Hapag-Lloyd.

With a smooth transition of the business activities, we will ensure business continuity and will safeguard that you receive the same excellent service, as always.

In connection with the same and effective July 1, 2017, please be advised that we have aligned our Local surcharges, Detention and demurrage.

Given below are our updated Charges:

### 1. Receiving Handling

IMPORT / EXPORT

| Name of Charge                       | Origin          | Destination  | 20 ' Container<br>non-temperature<br>controlled non-<br>DG | 40 ' Container<br>non-temperature<br>controlled non-<br>DG | 40 ' Container<br>temperature<br>controlled non-<br>DG |
|--------------------------------------|-----------------|--------------|------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------------------|
|                                      |                 |              | (USD)                                                      | (USD)                                                      | (USD)                                                  |
| Receiving<br>Handling<br>Destination | World           | Saudi Arabia | 85.86                                                      | 131.72                                                     | 191.72                                                 |
| Receiving<br>Handling Origin         | Saudi<br>Arabia | World        | 85.00                                                      | 125.00                                                     | 125.00                                                 |

### 2. Local Charges

The full components and the complete geographic scope of the charges from and to Saudi Arabia can be found:

<https://www.hapag-lloyd.com/en/online-business/tariffs/trade-surcharges.html>

### 3. Detention and Demurrage Charges

#### IMPORT

| Charge           | Period     | 20' Container               |                       | 40' Container               |                       |
|------------------|------------|-----------------------------|-----------------------|-----------------------------|-----------------------|
|                  |            | non-temperature controlled, |                       | non-temperature controlled, |                       |
|                  |            | non-hazardous               |                       | non-hazardous               |                       |
|                  |            | Calendar                    | Rate per day / in SAR | Calendar                    | Rate per day / in SAR |
|                  |            | Days                        |                       | Days                        |                       |
| <b>Import</b>    | Freetime   | 15                          |                       | 15                          |                       |
| <b>Detention</b> | 1st Period | 15                          | 50                    | 15                          | 100                   |
|                  | 2nd Period | 30                          | 85                    | 30                          | 170                   |
|                  | 3rd period | 60                          | 135                   | 60                          | 220                   |
|                  | Thereafter | 0                           | 225                   | 0                           | 300                   |

| Charge           | Period     | 20' Container           |                       | 40' Container           |                       |
|------------------|------------|-------------------------|-----------------------|-------------------------|-----------------------|
|                  |            | temperature controlled, |                       | temperature controlled, |                       |
|                  |            | non-hazardous           |                       | non-hazardous           |                       |
|                  |            | Calendar                | Rate per day / in SAR | Calendar                | Rate per day / in SAR |
|                  |            | Days                    |                       | Days                    |                       |
| <b>Import</b>    | Freetime   | 15                      |                       | 15                      |                       |
| <b>Detention</b> | 1st Period | 6                       | 100                   | 6                       | 200                   |
|                  | 2nd Period | 24                      | 170                   | 24                      | 300                   |
|                  | 3rd period | 15                      | 270                   | 15                      | 400                   |
|                  | Thereafter | 0                       | 350                   | 0                       | 450                   |

| Charge           | Period     | 20' Container               |                       | 40' Container               |                       |
|------------------|------------|-----------------------------|-----------------------|-----------------------------|-----------------------|
|                  |            | non-temperature controlled, |                       | non-temperature controlled, |                       |
|                  |            | non-hazardous               |                       | non-hazardous               |                       |
|                  |            | Calendar                    | Rate per day / in SAR | Calendar                    | Rate per day / in SAR |
|                  |            | Days                        |                       | Days                        |                       |
| <b>Export</b>    | Freetime   | 15                          |                       | 15                          |                       |
| <b>Detention</b> | Thereafter | 0                           | 50                    | 0                           | 100                   |

## EXPORT

| Charge    | Period     | 20' Container               |                       | 40' Container               |                       |
|-----------|------------|-----------------------------|-----------------------|-----------------------------|-----------------------|
|           |            | non-temperature controlled, |                       | non-temperature controlled, |                       |
|           |            | non-hazardous               |                       | non-hazardous               |                       |
|           |            | Calendar                    | Rate per day / in SAR | Calendar                    | Rate per day / in SAR |
|           |            | Days                        |                       | Days                        |                       |
| Export    | Freetime   | 15                          |                       | 15                          |                       |
| Detention | Thereafter | 0                           | 50                    | 0                           | 100                   |

| Charge    | Period     | 20' Container           |                       | 40' Container           |                       |
|-----------|------------|-------------------------|-----------------------|-------------------------|-----------------------|
|           |            | temperature controlled, |                       | temperature controlled, |                       |
|           |            | non-hazardous           |                       | non-hazardous           |                       |
|           |            | Calendar                | Rate per day / in SAR | Calendar                | Rate per day / in SAR |
|           |            | Days                    |                       | Days                    |                       |
| Export    | Freetime   | 15                      |                       | 15                      |                       |
| Detention | Thereafter | 0                       | 100                   | 0                       | 200                   |

| Charge    | Period     | 20' Container         |                       | 40' Container         |                       |
|-----------|------------|-----------------------|-----------------------|-----------------------|-----------------------|
|           |            | non-operating reefers |                       | non-operating reefers |                       |
|           |            | non-hazardous         |                       | non-hazardous         |                       |
|           |            | Calendar              | Rate per day / in SAR | Calendar              | Rate per day / in SAR |
|           |            | Days                  |                       | Days                  |                       |
| Export    | Freetime   | 15                    |                       | 15                    |                       |
| Detention | Thereafter | 0                     | 50                    | 0                     | 100                   |

For further information please contact your local Hapag-Lloyd office.

Kind Regards,

Hapag-Lloyd AG